



CONSOLIDATED INCOME STATEMENT

Thousand of Euro

	Fiscal year as of			
	31 Dec 2016		31 Dec 2015	
	<i>Net amount Itway Group</i>	<i>VAD Italy and Iberian operations</i>	<i>Net amount Itway Group</i>	<i>VAD Italy and Iberian operations</i>
Revenues from sales	53,140	30,907	49,422	48,797
Other operating revenues	1,661	5,954	1,917	457
Products	(39,365)	(28,190)	(35,859)	(42,345)
Costs of services	(4,003)	(3,289)	(4,545)	(2,505)
Costs of personnel	(8,262)	(1,811)	(8,168)	(1,925)
Other operating expenses	(1,655)	(962)	(1,706)	(492)
EBITDA	1,516	2,609	1,061	1,987
Amortisations	(444)	(443)	(218)	(226)
EBIT	1,072	2,166	843	1,761
Financial proceeds	115	-	194	6
Financial charges	(985)	(902)	(1,067)	(1,042)
Profit before taxes	202	1,264	(30)	725
Taxes	(525)	(1,003)	(546)	(124)
Result for the period	(323)	261	(576)	601
Attributable to:				
Shareholders of parent company	(289)	261	(594)	601
Minorities	(34)	-	18	-
Result per share				
<u>From operations:</u>				
Basic	(0.04)	0.03	(0.08)	0.08
Diluted	(0.04)	0.03	(0.08)	0.08



CONSOLIDATED INCOME STATEMENT

<i>Thousand of Euro</i>	<i>Fiscal year as of</i>			
	<i>31 Dec 2016</i>		<i>31 Dec 2015</i>	
	<i>Net amount Itway Group</i>	<i>VAD Italy and Iberian operations</i>	<i>Net amount Itway Group</i>	<i>VAD Italy and Iberian operations</i>
Net result	(323)	261	(576)	601
Components that can be reclassified to the income statement:				
Profit/Losses from the conversion of the balance sheet of foreign subsidiaries	(464)	-	(237)	-
Components that cannot be reclassified to the income statement:				
Actuarial gain (losses) on defined-benefit plans	(41)	-	36	-
Comprehensive result	(828)	261	(777)	601
Attributable to::				
Shareholders of parent company	(794)	261	(795)	601
Minorities	(34)	-	18	-



CONSOLIDATED FINANCIAL STATEMENT

<i>Thousand of Euro</i>	<i>Fiscal year as of</i>	
	31 Dec 2016	31 Dec 2015 Restated
ASSETS		
Non current assets		
Property, plants and equipment	4,200	4,208
Goodwill	5,145	8,294
Other intangible assets	3,756	2,387
Investments	1,176	1,190
Deferred tax assets	1,610	2,020
Non-current financial assets	500	-
Other non current assets	419	440
Total	16,806	18,539
Current assets		
Inventories	987	3,725
Account receivables – Trade	49,229	55,922
Other current assets	4,598	2,357
Cash on hand	1,523	5,237
Other financial credits	2,483	735
Total	58,820	67,976
Total assets	75,626	86,515
NET EQUITY AND LIABILITIES		
Share Capital and other reserves		
Share capital and reserves	8,906	9,575
Net Result of the Period	(28)	25
Total Net Equity	8,878	9,600
Share capital and reserves of minorities	(31)	3
Total Group Net Equity	8,847	9,603
Non current liabilities		
Severance indemnity	585	981
Provision for risks and charges	87	169
Deferred tax liabilities	1,280	903
Non current financial liabilities	3,642	5,191
Total	5,594	7,244
Current liabilities		
Financial current liabilities	22,164	20,167
Account payable – Trade	30,265	40,273
Tax payable	6,166	6,210
Other current liabilities	2,590	3,018
Total	61,185	69,668
Total liabilities	66,779	76,912
Totale Net Equity and Liabilities	75,626	86,515

CONSOLIDATED STATEMENT OF CHARGES IN FINANCIAL POSITION

<i>Thousand of Euro</i>	Fiscal year as of	
	31 Dec 2016	31 Dec 2015
Results for the period "net amount Itway Group"	(323)	(576)
<u>Adjustments of items not affecting liquidity:</u>		
Depreciations of tangible assets	271	205
Depreciations of other intangible assets	615	239
Allowances for doubtful accounts	737	686
Provisions for severance indemnity, net of payments to social security bodies	187	160
Variation in non current assets/liabilities	226	(91)
<u>Cash flow from operating activities, gross of the variation in working capital</u>	1,713	623
Payments of severance indemnity	(179)	(146)
Variation in trade receivable and other current assets	(1,730)	(8,030)
Variation in inventories	2,311	(47)
Variation in trade payables and other current liabilities	(2,256)	6,600
<u>Cash flow from operations generated (absorbed) by changes in NWC</u>	(1,854)	(1,623)
<u>Cash flow from operations (A)</u>	(141)	(1,000)
Additions in tangible assets (net of assets sold)	(310)	(946)
Changes in non current financial liabilities	(1,549)	2,697
Additions in other intangible assets (net of dismissal and reclassification)	(1,979)	(410)
<u>Cash flow from investing activities (B)</u>	(3,838)	1,341
Variation of own shares	(189)	(214)
<u>Cash flow from financial activities (C)</u>	(189)	(214)
Net impact of the variation in translation of non Euro Exchange rates on cash on hand	(464)	(237)
<u>Cash flow from assets sold (D)</u>	(1,079)	601
<u>Increase/(Decrease) of cash available and cash equivalents (A+B+C+D)</u>	(5,711)	491
Short term Net Financial Position at the beginning of the period	(14,930)	(15,421)
Short term Net Financial Position at the end of the period	(20,641)	(14,930)

Consolidated statement of changes in equity

Thousand of Euro	Share capital	Own share reserve	Share premium reserve	Cumulated profit (loss)			Translation reserve	Result for the period	Net Equity of Group	Minority interest	Total Net Equity
				Legal reserve	Voluntary reserve	Other reserves					
Balance at January 1, 2015	3,953	(1,131)	17,584	450	4,792	(14,425)	(621)	(510)	10,092	(15)	10,077
Variation of own shares		(214)	-	-	-	-	-	-	(214)	-	(214)
Total operations with Shareholders	-	(214)	-	-	-	-	-	-	(214)	-	(214)
Allocation of the result for the year	-	-	-	6	-	(516)	-	510	-	-	-
Result of the period	-	-	-	-	-	-	-	25	25	-	25
Other operations	-	-	-	-	-	(102)	-	-	(102)	18	(84)
<i>Other components of Comprehensive Result at 31 Dec 2015:</i>											
Gain (losses) on defined-benefit plans	-	-	-	-	-	36	-	-	36	-	36
Overall result	-	-	-	-	-	-	(237)	-	(237)	-	(237)
Comprehensive result	-	-	-	-	-	(66)	(237)	25	(278)	18	(260)
Balance at December 31, 2015 <i>Note 21</i>	3,953	(1,345)	17,584	456	4,792	(15,007)	(858)	25	9,600	3	9,903

Thousand of Euro	Share capital	Own share reserve	Share premium reserve	Cumulated profit (loss)			Translation reserve	Result for the period	Net Equity of Group	Minority interest	Total Net Equity
				Legal reserve	Voluntary reserve	Other reserves					
Balance at January 1, 2016	3,953	(1,345)	17,584	456	4,792	(15,007)	(858)	25	9,600	3	9,903
Variation of own shares		(189)	-	-	-	-	-	-	(189)	-	(189)
Total operations with Shareholders	-	(189)	-	-	-	-	-	-	(189)	-	(189)
Allocation of the result for the year	-	-	-	29	-	(4)	-	(25)	-	-	-
Result of the period	-	-	-	-	-	-	-	(28)	(28)	(34)	(62)
Other operations	-	-	-	-	-	-	-	-	-	-	-
<i>Other components of Comprehensive Result at 31 Dec 2016:</i>											
Gain (losses) on defined-benefit plans	-	-	-	-	-	(41)	-	-	(41)	-	(41)
Overall result	-	-	-	-	-	-	(464)	-	(464)	-	(464)
Comprehensive result	-	-	-	-	-	(41)	(464)	(28)	(531)	(34)	(565)
Balance at December 31, 2016 <i>Note 21</i>	3,953	(1,534)	17,584	485	4,792	(15,052)	(1,322)	(28)	8,878	(31)	8,847

SEPARATE INCOME STATEMENTS ITWAY S.P.A.

<i>Euro</i>	Fiscal year as of			
	31 Dec 2016		31 Dec 2015	
	<i>Net amount Itway</i>	<i>VAD Italy</i>	<i>Net amount Itway</i>	<i>Restated VAD Italy</i>
Revenues	-	30,523,663	-	46,322,365
<i>of which toward controller companies</i>	-	4,448,671	-	11,125,456
Other operating revenues	1,155,929	4,350,377	1,812,042	409,473
<i>of which toward controller companies</i>	892,926	-	1,564,166	-
Products	-	(28,711,293)	-	(41,223,314)
<i>of which toward controller companies</i>	-	(1,539)	-	(451,320)
Costs of services	(1,574,775)	(2,645,958)	(2,381,105)	(2,070,203)
<i>of which toward controller companies</i>	(943,621)	-	(1,152,413)	-
Costs of personnel	(118,598)	(1,058,925)	(263,709)	(1,175,468)
Other operating expenses	(307,869)	(716,825)	(254,499)	(318,842)
<i>of which toward controller companies</i>	(60,537)	-	(18,905)	-
EBITDA	(845,313)	1,741,038	(1,087,271)	1,944,011
Amortisation	(87,857)	(206,277)	(69,104)	(215,205)
EBIT	(933,170)	1,534,761	(1,156,375)	1,728,806
Financial proceeds	359,060	-	328,772	-
<i>of which toward controller companies</i>	347,765	-	286,860	-
Financial charges	(562,501)	(776,880)	(539,498)	(804,468)
<i>of which toward controller companies</i>	-	-	-	-
Result of subsidiaries valued using the equity method	323,486	-	660,528	-
Result before taxes	(813,125)	757,881	(706,573)	924,338
Taxes for the period	202,734	(211,449)	66,124	(257,890)
Result for the period	(610,391)	546,432	(640,449)	666,448



SEPARATE STATEMENT OF COMPREHENSIVE INCOME ITWAY S.P.A.

<i>Euro</i>	31 Dec 2016		31 Dec 2015	
	<i>Net amount Itway</i>	<i>VAD Italy</i>	<i>Net amount Itway</i>	<i>VAD Italy</i>
Net result	(610,391)	546,432	(640,449)	666,448
Components that cannot be reclassified to the income statement:				
Actuarial gain/(losses) on defined-benefit plans	(30,718)	-	18,778	-
Components that can be reclassified to the income statement:				
Total gains / losses arising from the application of IAS 27 R	(473,745)	-	(294,471)	-
Comprehensive result	(1,114,854)	546,432	(916,142)	666,448

SEPARATE FINANCIAL STATEMENT ITWAY S.P.A.

<i>Euro</i>	31 Dec 2016	31 Dec 2015 Restated	31 Dec 2014 Restated
ASSETS			
Non current assets			
Property, plants and equipment	3,076,809	2,982,131	3,065,793
Goodwill	-	169,440	169,440
Other intangibile assets	198,484	231,761	245,431
Investments	13,510,443	10,549,245	10,955,742
Deferred tax assets	1,091,445	444,769	380,361
Other non current assets	103,755	103,755	197,272
Non-current financial assets	500,000	-	-
Total	18,480,936	14,481,101	15,014,039
Current assets			
Inventories	-	1,406,247	1,858,472
Account receivables - Trade	8,701,305	17,635,966	14,444,339
Financing to subsidiaries	12,822,389	13,996,181	8,684,958
Account receivables from subsidiaries	3,912,251	10,036,571	10,724,106
Other current assets	1,927,564	1,271,004	1,045,341
Current financial assets	396,719	414,109	-
Cash on hand	118,711	1,566,569	1,764,122
Total	27,878,939	46,326,647	38,521,338
Total assets	46,359,875	60,807,748	53,535,377
NET EQUITY AND LIABILITIES			
Share Capital and other reserves			
Share capital	3,952,659	3,952,659	3,952,659
Reserve own shares	(1,534,454)	(1,345,130)	(1,131,141)
Share premium reserve	17,583,874	17,583,874	17,583,874
Legal reserve	484,904	455,818	449,852
Retained earnings	(11,562,385)	(11,054,834)	(10,892,500)
Net result of the period	(63,959)	25,999	119,324
Total	8,860,639	9,618,386	10,082,068
Non current liabilities			
Severance indemnity	268,442	663,277	683,593
Provision for risks and charges	7,613,757	7,248,430	7,210,217
Deferred tax liabilities	823,750	70,803	80,026
Non current financial liabilities	2,844,543	4,386,189	2,241,418
Total	11,550,492	12,368,699	10,215,254
Current liabilities			
Financial current liabilities	14,528,597	15,537,050	11,195,980
Account payable - Trade	5,153,036	17,230,050	16,571,269
Account payable to subsidiaries	1,847,229	1,146,043	2,004,788
Tax payable	4,081,862	4,286,872	3,032,541
Other current liabilities	338,020	620,648	433,477
Total	25,948,744	38,820,663	33,238,055
Total liabilities	37,499,236	51,189,362	43,453,309
Total Net Equity and Liabilities	46,359,875	60,807,748	53,535,377

Separate statement of changes in equity Itway S.p.A.

Euro	Share capital	Own share reserve	Share premium reserve	Legal reserve	Earnings (losses)/forward reserve ¹	Result for the period	Total Group Net equity
Balance as at January 1, 2015 (restated)	3,952,659	(1,131,141)	17,583,874	449,852	(10,892,500)	119,324	10,082,068
Changes in own shares	-	(213,989)	-	-	-	-	(213,989)
Total operations with Shareholders	-	(213,989)	-	-	-	-	(213,989)
Retained earnings	-	-	-	5,966	113,358	(119,324)	-
Result of the period	-	-	-	-	-	25,999	25,999
<i>Other components of Comprehensive Result at 31 Dec 2015:</i>							
Total gains / losses arising from the application of IAS 27 R	-	-	-	-	(294,470)	-	(294,470)
Actuarial gain (losses) on defined-benefit plans	-	-	-	-	18,778	-	18,778
Comprehensive result	-	-	-	-	(275,692)	25,999	(249,693)
Balance as at December 31, 2015 (Note 22)	3,952,659	(1,345,130)	17,583,874	455,818	(11,054,834)	25,999	9,618,386
Euro	Share capital	Own share reserve	Share premium reserve	Legal reserve	Earnings (losses)/forward reserve ²	Result for the period	Total Group Net equity
Balance as at January 1, 2016	3,952,659	(1,345,130)	17,583,874	455,818	(11,054,834)	25,999	9,618,386
Changes in own shares	-	(189,324)	-	-	-	-	(189,324)
Total operations with Shareholders	-	(189,324)	-	-	-	-	(189,324)
Retained earnings	-	-	-	29,086	(3,087)	(25,999)	-
Result of the period	-	-	-	-	-	(63,959)	(63,959)
<i>Other components of Comprehensive Result at 31 Dec 2016:</i>							
Total gains / losses arising from the application of IAS 27 R	-	-	-	-	(473,745)	-	(473,745)
Actuarial gain (losses) on defined-benefit plans	-	-	-	-	(30,718)	-	(30,718)
Comprehensive result	-	-	-	-	(504,463)	(63,959)	(568,422)
Balance as at December 31, 2016 (Note 22)	3,952,659	(1,534,454)	17,583,874	484,904	(11,562,385)	(63,959)	8,860,639

SEPARATE STATEMENT OF CHANGES IN FINANCIAL POSITION ITWAY S.P.A.

Thousand of Euro

	Fiscal year at 31/12/2016	Fiscal year at 31/12/2015 Restated
Result of the exercise (excluding the VAD division, sold on 30/11/2016)	(610)	(640)
<u>Adjustments of items not affecting liquidity:</u>		
Write-off of immaterial assets	133	117
Depreciation of tangible assets	161	167
Allowance for doubtful accounts	485	150
Provision for severance indemnity, net of payments to social security bodies	35	28
Result of subsidiaries valued using the equity method	(323)	(660)
<i>Cash flow from operating activities, gross of the variation in working capital</i>	(119)	(838)
Payments of severance indemnity	(26)	(29)
Variation in trade receivable toward third parties and subsidiaries	6,116	(5,490)
Changes in financial receivables to third parties and to subsidiaries	7,298	-
Variation in inventories	1,087	452
Variation in other current assets and liabilities	381	845
Variation in trade payables	(7,040)	(200)
<i>Cash flow from operating activities generated (absorbed) by the variation in the net working capital</i>	7,816	(4,422)
<i>Cash flow from operations (A)</i>	7,697	(5,260)
Change in non current financial liabilities toward third parties and subsidiaries	(2,046)	(348)
Investments in property, plant and equipment (net of disposals)	(240)	(33)
Changes in financial receivables	17	(414)
Capital payments for equity investments	(2,699)	(412)
Dividends received	-	1,216
Investments in intangible assets (net of disposals)	(126)	(153)
<i>Cash flow from investing activities (B)</i>	(5,094)	(145)
IAS 19 revised effects	(31)	-
Purchase of own shares	(189)	(214)
<i>Cash flow from financial activities (C)</i>	(220)	(214)
<i>Cash flow from assets sold(D)</i>	(2,408)	666
<i>Increase/(Decrease)of cash available and cash equivalents (A+B+C+D)</i>	(25)	(4,953)
Short term Net Financial Position at the beginning of the period	(14,385)	(9,432)
Short term Net Financial Position at the end of the period	(14,410)	(14,385)